

The Facilitation

In-depth: Six one-hour modules; fully-scripted facilitation with engaging activities and sales-focused video

Easily Customizable: Switch out video clips. Modify components. Add or delete sections to fit any timeframe.

Engaging Video: Includes an eight-minute introduction to the DiSC® sales styles, plus 53 segments featuring real-world, sales-specific customer interactions

Facilitation Kit Includes:

- Leader's Guide and handouts in MS Word
- PowerPoint® with embedded video
- Templates, images, and video
- Sample Everything DiSC® Sales Profile and Customer Interaction Map
- Sales Interview Activity Card sets
- Everything DiSC Customer Interaction Guides

The Follow-Up Tools

MyEverythingDiSC

Extend the learning experience with our mobile-friendly, interactive learning portal that gives participants unlimited access to on-demand insights about DiSC and strategies for applying DiSC to real work situations.

Comparison Reports

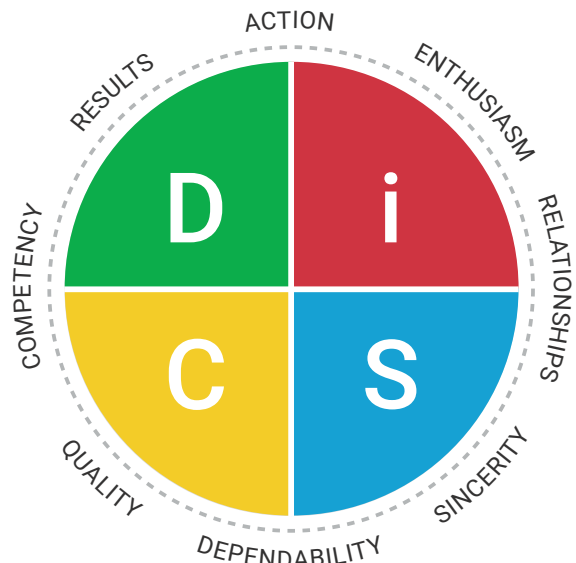
Inspire effective collaboration with Comparison Reports. Any two participants can explore their similarities and differences, potential challenges in working together, and practical tips for improving their working relationship.

Team View

With no limit to the number of participants included, this report gives you an at-a-glance view of a group of participants and their individual Everything DiSC maps.

Group Culture Report

Determine the group's DiSC culture by exploring its advantages and disadvantages, impact on group members, and influence on decision-making and risk-taking. Sold separately.



MyEVERYTHING **DiSC**



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